



मैत्रेय

Multi Superspeciality Hospital & Research Centre

Healing by Heart

NSE - SM : MAITREYA

Maitreya Medicare Limited

Investor Presentation

NOVEMBER 2025

Safe Harbor



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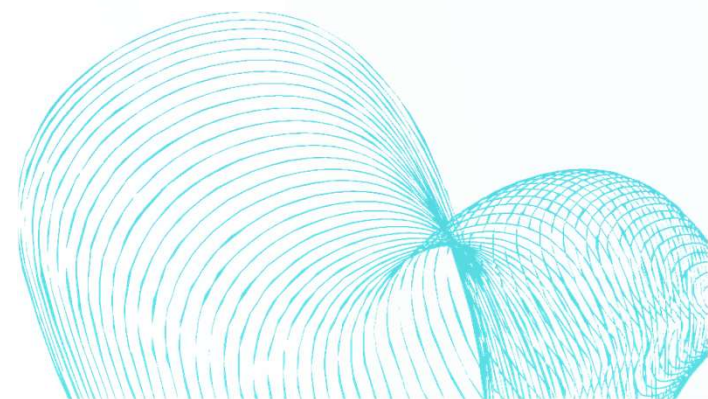


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Result Highlights



Management Comments

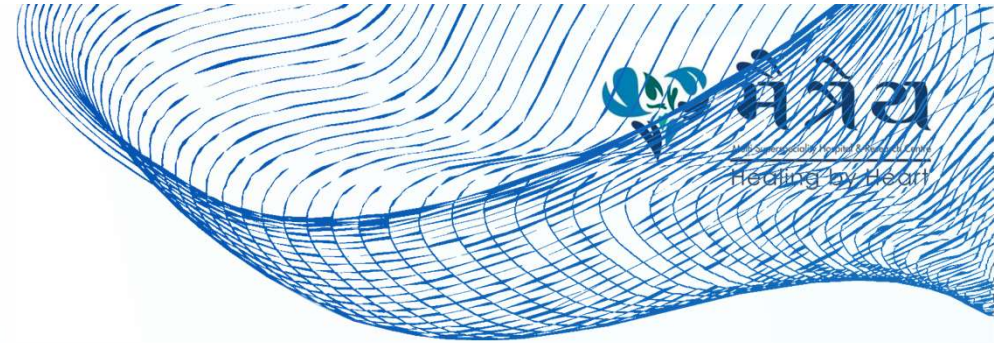


**Dr. Pranav
Thaker**

Whole Time Director

It's been almost TWO years since our IPO, and the journey has been truly remarkable. We have started seeing fruits from our expansion this year. Shree Prannath Hospital has started contributing in revenues, Cathlab at KLS Memorial Hospital, Mumbai has started performing and TULIP Health check unit has been shifted to new premises and it is functional too. Our aggressive expansion efforts in Gujarat and Maharashtra have led to a significant short-term increase in costs, driven by investments in doctors, equipment, technology, administration and staff. Odds are continued with Government backed schemes in implementation of new directives, we could sustain well with our revenues but profits hit by Bad Debts adjustment of Rs. 1.70 Cr which was required one time as it was a part of prudent financial policy. So unfortunate is, we are PAT negative but fortunate is, we are positive in terms of transparent and ethical data share to our investors and stakeholders. This big amount would have turned our results into paper positive but values negative if we keep it for long which will not give fair idea of buissiness to our stakeholders and investors.

Our growth journey is continued with all our units and our coming up unit at Valsad too. Coming half of current year has good hopes to recover from this as units have started showing promising revenues and Valsad revenues too will help a bit in this last months of year.



About Us

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Company Overview

Maitreya Medicare is a Multi Super speciality hospital established in 2019 and located in Surat, Gujarat with 125 bed capacity and 50 bed capacity in its subsidiary Tulip Health Check.

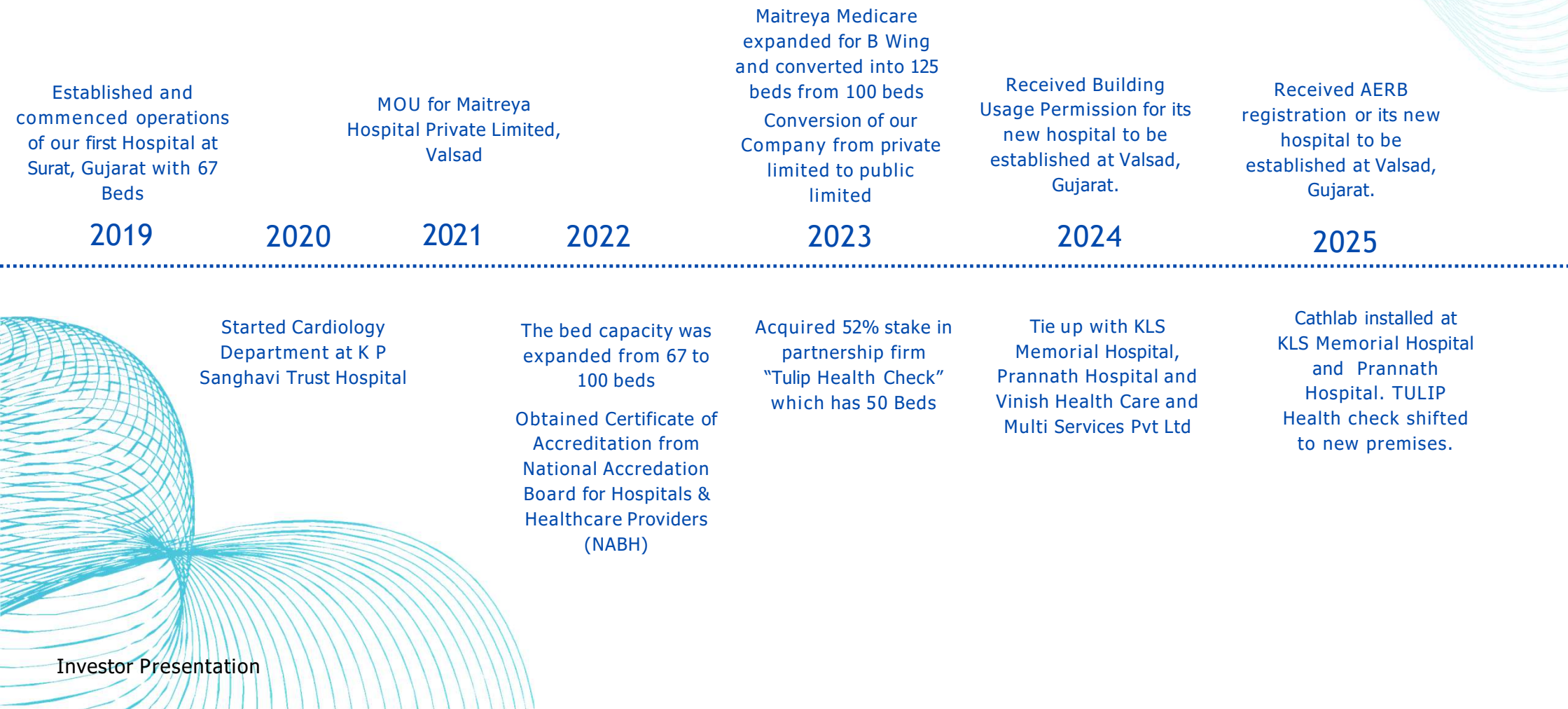
Our facility offers a wide range of integrated healthcare services, spanning primary, secondary, and tertiary care.

With a strong focus on multi-disciplinary care, we cater to diverse medical needs across more than 18 specialties and super specialties. These include Cardiology, Urology, Oncology, Laparoscopic Surgery, Neurology, Neurosurgery, Spine Surgery, Nephrology (including Dialysis), Gastroenterology, Gastrointestinal Surgery, Cardiothoracic Surgery, Oncosurgery, Orthopedic Surgery (including joint replacements and Arthroscopic surgeries), Gynecology & High-Risk Obstetrics, Hepatocellular Biliary Surgery, Critical Care Medicine, and more.

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Our Journey



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Our Services



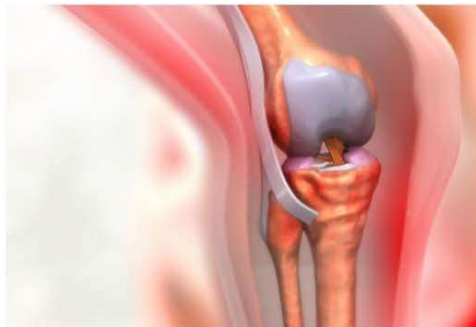
Cardiology



**Cardiothoracic and
Vascular Surgery**



Critical Care Medicine



**Orthopedic & Joint
Replacement
Surgery**



Neurology



NeuroSurgery

Our Services



Gastroenterology



General & Laparoscopic Surgery



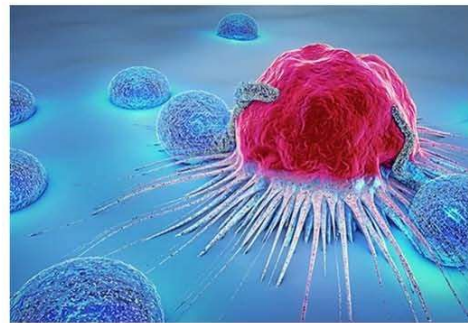
Urology



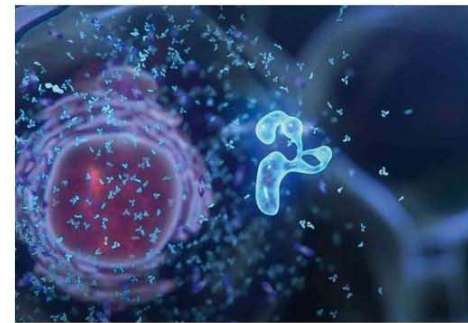
Gynecology & High Risk Obstetrics



Nephrology



Oncology



Oncosurgery



Emergency & Trauma

Management



Dr. Narendra Singh Tanwar **Chairman, Managing Director and CFO**

Dr. Narendra Singh Tanwar is a leading expert in the field of Cardiology. With extensive experience spanning over two decades, he specializes in Interventional Cardiology and Vascular consultation. Dr. Tanwar has contributed significantly to renowned institutions like Krishna Heart Institute, Sterling Hospital, and Bankers Heart Institute. He joined Maitreya Hospital in 2019 and plays a pivotal role in guiding the company's growth and business strategy.

Dr. Pranav Thaker **Whole Time Director**

Dr. Pranav is a prominent figure in the healthcare industry. With an MBBS and MS (ENT) degree, he also holds a Ph.D. in Public Administration. He has extensive experience in multi-specialty hospitals and is an assessor for NABH. His expertise includes SOP management, accreditation, operational activities, human asset development, and clinical audits. Dr. Thaker excels in organizational planning, strategy, project management, and budgeting. He has been a vital contributor to the healthcare industry for over 20 years.

Mr. Vimalkumar Patel **Whole Time Director**

Mr. Vimal has been with the company since its inception, overseeing human resource-related activities. He holds a BSc in Chemistry (2002) and an MBA in Marketing (2008) from Veer Narmad South Gujarat University. He brings over 15 years of extensive experience in Healthcare Business Development to the team. He served as a Senior Executive and Territory Manager at Wockhardt Hospital, transitioning to Manager Marketing at Bankers Heart Institute and COO at Tristar Hospitals, Surat, until 2018. He joined Maitreya Hospital in the last 4 years as a Founding Partner and Director, overseeing business growth, expansion, and operations at the group level.

Business Model

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Hospital Portfolio



**Maitreya Medicare Limited
(Holding Company)**

Surat, Gujarat
Established 2019

125 Bed Capacity

Maitreya Medicare Limited is Flagship Hospital. They provides top-tier medical care to the community.

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**Maitreya Life science Private Limited
(Subsidiary)**

Surat, Gujarat
Established 2020

Cardiology Department

Maitreya has Cardiology department with Cathlab installation in K P Sanghavi Trust Hospital which is one of the oldest trust hospital and appointed manpower to run the invasive and noninvasive Cardiology work under Maitreya Lifescience.

Hospital Portfolio



Tulip Health Check (Subsidiary)

Surat, Gujarat
Partnered in 2023

50 Bed Capacity

Tulip Health Check promotes heritage family values of care.
Elderly/Geriatric Care
Rehabilitative Indoor Care
Palliative Care
End of Life Care



Maitreya Hospital Private Limited (Subsidiary)

Valsad, Gujarat
Upcoming in 2024

125 Bed Capacity

Maitreya Hospital Private Limited will have 3 modular operation theatres, 20 bed ICU and 6 bed Dialysis unit and a range of specialized services, including cardiology and neurosurgery.



KLS Memorial Hospital (Operational Partner)

Mumbai, Maharashtra
Partnered in 2024

70 Bed Capacity

Entered into an Operation and Management Service Agreement to render operational and management services, nursing and quality management services, Planning and Consulting Services, Human Resource Management and Training Services, Doctor Management and Liasoning Services to KLS Memorial Hospital.

Hospital Portfolio



Prannath Hospital

Surat, Gujarat
Partnered in 2024

100 Bed Capacity

Intervention Cardiology / Cardiothoracic Surgery, Intervention Radiology, Critical Care, including ECMO and CRRT, Medical and Surgical Oncology, offering the latest chemotherapy treatments and organ/function-saving surgeries. Neurology, with a focus on Neuro-intervention and Neurosurgery, particularly endoscopic spine surgeries and micro neurosurgeries

Growth Drivers

Capacity Expansion

Our strategy focuses on expanding our healthcare services across the **Gujarat and Maharashtra region** by strategically locating hospitals in multiple cities and towns. By establishing a presence in various geographic locations, we aim to ensure that our services are accessible to a wider population.

This approach allows us to cater to the healthcare needs of diverse communities while also **leveraging economies of scale and operational efficiencies**.

Furthermore, having hospitals in multiple cities and towns enables us to enhance our **brand visibility** and recognition within the region. As people become familiar with our services and reputation in different areas, it strengthens our position as a **trusted healthcare provider**.

This localized approach also allows us to better understand and cater to the specific needs and preferences of each community, further solidifying our presence and relevance in the Gujarat region.

Existing Regions Covered

Surat
Valsad
Mumbai

Partnered with KLS Memorial Hospital

We have entered into an Operation and Management Service Agreement with KLS Memorial Hospital, a Partnership firm, situated at Vile Parle West, Mumbai, Maharashtra, to render operational and management services, nursing and quality management services, Planning and Consulting Services, Human Resource Management and Training Services, Doctor Management and Liasoning Services to KLS Memorial Hospital.

This expansion adds new 70 beds. We at Maitreya Medicare are strongly backed by our growth strategy to constantly keep expanding our hospital portfolio which gives us more scalability and better penetration in healthcare industry. The trust in our doctors and supporting staff and their best quality services have made this possible for us to be the first South Gujarat based and second Gujarat Based hospital to expand outside Gujarat in Mumbai.



Introducing Maitreya at Valsad



**Maitreya Hospital Private
Limited (Subsidiary)**

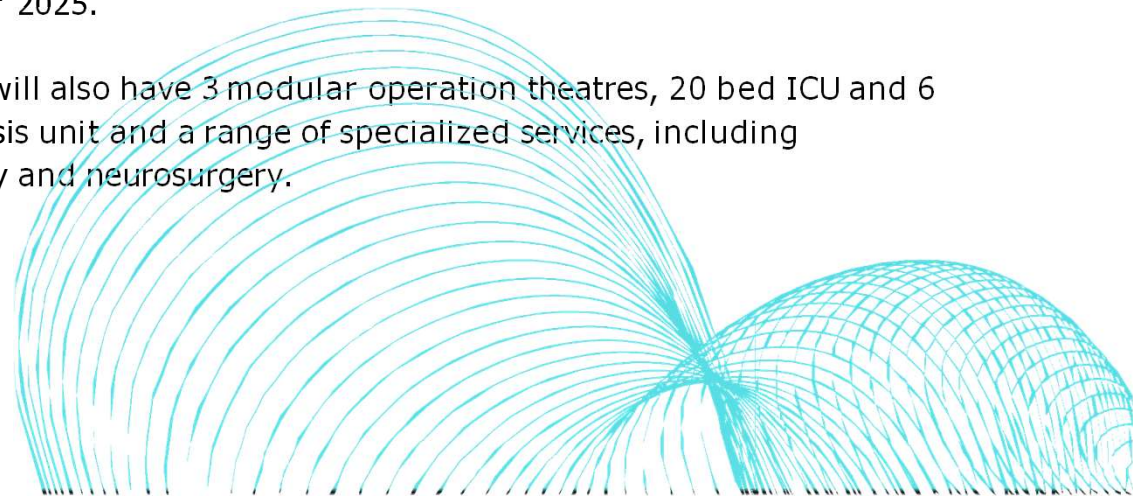
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Recently we received Building Usage Permission for our new hospital to be established at Valsad, Gujarat.

Our initial plan involves commencing operations with 125 beds, aiming to achieve an Average Revenue Per Occupied Bed comparable to that of our Surat unit.

We anticipate that this initiative will be fully operational starting from December 2025.

This unit will also have 3 modular operation theatres, 20 bed ICU and 6 bed Dialysis unit and a range of specialized services, including cardiology and neurosurgery.



Introducing Tulip Health Check

Established in April 2022
Founded by Eminent Medical
and Social personnels of South
Gujarat.

**Our initial plan involves
commencing with 50 beds
and we anticipate to keep
enhancing bed capacity.**

High end Health Check in One of the
Biggest Exclusive set up.
Exclusive Diagnostics Services besides:

Mammography
Audiometry
Uroflowmetry
Stress Echo
Colour Doppler
EEG, EMG, NCS

Promotes Our Heritage Family
Values of Care
Elderly / Geriatric care for your
Loved Ones
Rehabilitative Indoor Care
Palliative Care
End of Life Care



Tulip
Cosmetics & Aesthetics
Reinvent Your Confident Look

**Tulip Health Check
(Subsidiary)**

Surat, Gujarat

Segmental Services in High Demand

Segments contribute 60-70% to Revenue



Cardiology

Maitreya's cardiology department is renowned for its fully-equipped facilities and skilled cardiologist, ensuring the performance of critical procedures with expertise and precision.



Neurology

Maitreya provides top-notch neuro-intensive care, led by experienced Neurophysicians. Their expertise covers a wide range of neurological conditions, ensuring comprehensive and advanced treatment.



NeuroSurgery

Maitreya boasts expert neurosurgeons specializing in precise diagnosis and treatment of central nervous system disorders, ensuring patient safety and comfort with cutting-edge technology.



Critical Care Medicine

Maitreya features expert Intensivists and skilled paramedical staff, ensuring round-the-clock care. Their patient-centric approach includes immediate access to life support systems such as ventilation, guaranteeing swift and effective treatment.

Industry Growth

The Indian healthcare sector is expected to record a three- fold rise, growing at a CAGR of 22% between 2016–22 to reach US\$ 372 billion in 2022 from US\$ 110 billion in 2016

The health segment has a 33.33% share in the total gross written premiums earned in the country

The hospital industry is set to reach Rs. 8.6 trillion by FY22, growing from Rs. 4 trillion in FY17 at a CAGR of 16–17%

By FY22, Indian healthcare infrastructure is expected to reach US\$ 349.1 billion. In the Economic Survey of 2022, India's public expenditure on healthcare stood at 2.1% of GDP in 2021-22 against 1.8% in 2020-21 and 1.3% in 2019-20

The e-health market size is estimated to reach US\$ 10.6 billion by 2025. India's healthcare sector offers diverse opportunities for providers, payers, and medical technology companies

India has been ranked 10th in the Medical Tourism Index (MTI) for 2020-21 out of 46 destinations by the Medical Tourism Association

In FY22, premiums underwritten by health insurance companies grew to Rs. 73,582.13 crores (US\$ 9.21 billion)

The Government plans to boost public health spending to 2.5% of GDP by 2025, supporting sector growth

Higher health insurance penetration fuels healthcare spending, expected to rise further

Financial Performance

Investor Presentation



Consolidated Performance

Particulars	Note No.	CONSOLIDATED AMOUNT	CONSOLIDATED AMOUNT
		As at 30th September 2025	As at 31st March 2025
I. Revenue from operations	20	236993	466620
II. Other Income	21	2298	5722
III. Total Revenue (I+II)		239291	472342
IV. Expenses:			
Cost of materials consumed	22	21365	28717
Purchase of stock-in-Trade	23	25792	59139
Changes in inventories of finished goods, work-in-progress and stock-in-Trade	24	414	-248
Employee benefit expense	25	27057	61278
Financial Costs	26	4289	8020
Depreciation and amortization expense	27	7906	14964
Other expense	28	151961	268912
Total Expense		238784	440783
V. Profit Before exceptional and extraordinary items and tax	(III-IV)	508	31559
VI. Exceptional Items			
Adjustment of GST Liability			
Reversal of Previous Year Income Tax/TCS			
Rectification of Previous Year Mutual Fund Value			
Rectification of Depreciation			
Gratuity Prior Period			
Operating lease Prior Period Adjustment			
VII. Profit Before extraordinary items and tax (V-VI)		508	31559
VIII. Extraordinary Items			
IX. Profit before tax (VII-VIII)		508	31559
X. Tax expense:			
(1) Current Tax	29	729	8272
(2) Deferred Tax	30	139	63
(3) MAT Credit Entitlement			
(4) Incpme Tax Paid 2023-2024			5042
XI. Profit(Loss) from the period from continuing operations		-360	18181
XII. Profit/(Loss) from discontinuing operations			
XIII. Tax expense of discontinuing operations			
XIV. Profit/(Loss) from discountinuing operations (XII- XIII)			
XV. Profit/Loss for the period (XI+XIV)		-360	18181
XVI. Earning per equity share:	31		
Basic		(0.05)	2.76
Diluted		(0.05)	2.76

Consolidated Performance



Details	Till Sept 2025 (HA1)
Revenue	23.92 Cr
EBITDA	
Loss	0.0360 Cr

Maitreya Medicare Limited

www.maitreyahospitals.com

THANK YOU

